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## Case Study - Chris McGee

When Chris McGee began thinking about his career, he decided it was time for a change. Chris explains how there was one particular franchise that came highly recommended...



"Sometimes things happen for a reason and little did I know, when my parents Peter and Avril sold their successful south Nottinghamshire Oscar franchise in exchange for retirement, that I would be following on in their footsteps - albeit in a neighbouring area and three years later!

"I enjoyed eleven years of supporting my parents in business. I was old enough to get involved - managing the holiday breaks and backup with storekeeping etc.. At the time it was a novelty to do something different from my normal day job.

"But times change and I was ready to rethink my career. Having dealt with the public in a sales capacity for many years, I was tempted to use these skills in my own business. While recalling my parents' success I looked at the options of franchising, only to discover that an Oscar resale business was available within my own postcode area.

"There was no hesitation in taking things to the next stage, Oscar was already a proven system and besides having excellent communication and support from head office, my knowledge of the business gave me a head start with a very good insight.

"I have the best of both worlds in being able to work from home, with the flexibility of planning my days around customers and family and with the bonus of caring for pets - Woody, my Cocker Spaniel has been thriving on Oscar food for many years!

"Despite what has gone before me, this is very much the beginning of a familiar way of life. My intentions are to run a successful business as the number one in turnover and the number one in sales, thus creating a third generation for Oscar!"

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#### Oscar Pet Foods Ltd

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