

[PAPA JOHN'S]

SUCCESS IN STORE

Papa John's means more business in Maidstone

Papa John's has opened in Maidstone. The new Kent-based store will be run by Gurinder Atwal, who first joined the franchise in 2010.

Gurinder and his brother Sukdev run five Papa John's stores in the south east, including Chatham, Rainham, Strood, Canterbury and now Maidstone.

MULTIPLE OUTLETS

Gurinder explains: "Before joining Papa John's, we ran several fish and chip shops. However, we were looking at investing into a business with good future prospects and all the ingredients to allow us to open multiple outlets.

"To make sure we understood the daily challenges of running a Papa John's, we worked in a store for six months. This



helped us learn the trade from the ground floor up.

"Over the years we've built on this knowledge and are now looking forward to delivering on the Papa John's promise of 'Better ingredients. Better pizza' to the residents and families of Maidstone."

Anthony Round, business development manager at Papa John's, confirms: "We

continue to expand and there are now well over 350 Papa John's in the UK.

"We are currently running an incentive scheme to help franchisees setting up. This includes a royalty reduction programme, some free equipment, plus a marketing launch package provided by Papa John's.

"In addition, our dedicated team supports franchisees through the process of setting up a franchised Papa John's, including help with location selection and full turnkey solution to opening the store."



INFORMATION

Visit www.papajohns.co.uk/franchise, call 0844 567 0937 or email enquiries@papajohns.co.uk.

[OSCAR]

RIGHT CHOICE

Lynette Higgins has found a new way of life with OSCAR Pet Foods

The high quality pet food delivered by OSCAR reached Lynette Higgins way before she found her ideal business opportunity.

She explains: "It goes to show how one thing can lead to another, as I'm now running my own OSCAR Pet Foods business.



"It began when I did an online search for a pet food for Fred, my gluten intolerant Golden Retriever. Only then did a good friend tell me about OSCAR."

REVIEW

Lynette had taken voluntary redundancy from the Department for Work & Pensions 18 months earlier, during which time she reviewed her career options.

"As a lifelong pet owner, I think OSCAR came to me for a reason and I liked the concept," she explains.

"The team at OSCAR were able to answer all my questions and with additional research on the brand, the company, the pet food market and local pet owners I knew I was making the right choice."

Lynette describes her business as "a way of life", adding: "Customers have become

friends, who I support in any way I can - whether that's work related, picking up groceries or simply having a chat over a cuppa.

"My enthusiasm is infectious, ensuring recommendations and referrals come from trust. And best of all I get to spend time with my own dog, who loves joining me on delivery rounds."



INFORMATION

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